

## Ben K. Nunes

Managing Director,
M&A and Advisory Services,
Whitman Transition Advisors Profit Team

## **About Ben**

With more than 20 years of experience in consultative sales and strategic partnerships, Ben Nunes brings a proven ability to initiate conversations, build trust, and connect firm leaders with the right experts to guide next steps.

He has led large-scale growth initiatives across nonprofit, technology, and enterprise sectors, earning a reputation for creating momentum in early conversations and bringing clarity to complex decisions. Ben thrives in the early stages of relationship development, identifying fit and helping firm owners take the next best step.

His role centers on opening new conversations, sourcing opportunities, and supporting clients through the early stages of engagement, helping them evaluate next steps and facilitating access to specialized solutions across the firm. He is also committed to ongoing learning and cross-functional collaboration.

Based in Alpharetta, Georgia, Ben brings a people-first, values-driven mindset to every engagement and is energized by the opportunity to serve clients with excellence.

## Reach Out If You Need Help With:

- Strategic Relationship Development
- M&A Opportunity Sourcing
- Consultative Sales and Partnerships
- Executive-Level Outreach and Communication
- Expert Resource Alignment





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